

SPECIAL REPORT

ICIS TOP 100 CHEMICAL DISTRIBUTORS



EUROPE CHEMICAL DISTRIBUTION LEADERS (2017 SALES)

Company	Sales (\$m)	Company	Sales (\$m)	Company	Sales (\$m)
1 Brenntag*	6,020	45 Haffner	156	90 Airedale Chemical	56.7
2 Helm	2,880	46 ELTON Group	152	91 KALE KIMYA	55.0
3 Univar*	1,821	47 Grolman Group	152	92 Ricardo Molina	54.1
4 Tricon Energy	1,567	48 URAI	144	93 Interallis Group	54.0
5 IMCD*	1,370	49 Metadynea Trading	142	94 PHT International	50.7
6 Stockmeier Holding	1,233	50 Keyser & Mackay	142	95 Quimitecnica.com	43.9
7 Biesterfeld	1,219	51 Thommen-Furler	140	96 National Chemical	41.4
8 Barentz International	1,213	52 Rainoldi	138	97 A.+ E. Fischer- Chemie	40.8
9 Azelis*	1,059	53 CSC Jaeklechemie	136	98 Sameca	40.4
10 Quimidroga	912	54 Tillmanns	134	99 MY-CHEM	39.6
11 OQEMA (formerly Overlack)	905	55 Faravelli	133	100 GB-Chemie	37.2
12 Omya	872	56 ICC Chemical	133	101 UCG (United Chemical Group)	36.3
13 TER GROUP	758	57 2M Holdings	133	102 Vendico Chemical	35.3
14 Caldic	750	58 Arpadis Benelux	124	103 WISTEMA	35.0
15 Solvadis Group	616	59 PROCHEMA	122	104 Jobachem	34.9
16 Nexeo Solutions	500	60 HARKE Group	119	105 Vikudha Overseas	34.0
17 SAFIC-ALCAN	486	61 Petrochem Middle East	115	106 Joss Elastomers	33.6
18 Nordmann, Rassmann	480	62 Connect Chemicals	113	107 Isochem Group	30.0
19 Ravago Chemicals	426	63 Algol Chemicals	111	108 Lumar Quimica	28.2
20 CG Chemikalien	420	64 Nortex	110	109 Aceto	25.0
21 Lehmann & Voss	396	65 Unipex	110	110 Tan International	24.3
22 Pluschem	348	66 PENPET Petrochemical Trading	105	111 EQUILEX	24.0
23 Jebesen & Jessen	341	67 Selectchemie	105	112 Matrix Chemie	23.6
24 DKSH**	321	68 KH Chemicals	103	113 BRUGUES	21.6
25 Eigenmann & Veronelli	318	69 Group Barcelonesa	102	114 RAI Rakha Al Khaleej International	21.0
26 Indukern	314	70 Staub & Co – Silbermann	98.4	115 Monarch Chemicals	19.8
27 Krahn Chemie	307	71 C.H. Erbsloh	93.0	116 Klaus F. Meyer	19.6
28 KTM	246	72 Bodo Moller Chemie	92.9	117 Lake Chemicals and Minerals	18.7
29 Arkem Kimya	235	73 CellMark Chemicals	84.8	118 WhitChem	18.5
30 Gamma Chimica	226	74 Ilario Ormezzano	84.0	119 Biachem	17.0
31 Donauchem	226	75 Noahs Ark Chemicals	84.0	120 Tecnosintesi	16.5
32 HSH Chemie Distribution Group	217	76 QUIMDIS	82.8	121 Kemat	15.5
33 Solventis	209	77 Cornelius Group	82.6	122 DutCH2	12.1
34 ECEM European Chemical Marketing	207	78 Rahn Group	79.0	123 Stort Chemicals	10.8
35 Bang & Bonsomer	206	79 CHEM INTERNATIONAL	78.8	124 Prakash Chemicals International	8.9
36 Snetor	203	80 Will & Co.	78.6	125 LBB Specialties (includes Charkit Chemical Company & AIC)	8.0
37 United Trading System	203	81 Neo Chemical	75.5	126 McKinn International	7.5
38 Norkem Holdings	202	82 Behn Meyer Group	72.1	127 Transmare Chemie	3.7
39 Tennants Distribution (and associated group distribution companies)	199	83 Aegean First Company (AFCO)	72.0	128 Dakram Materials	3.5
40 VELOX	192	84 Novasol Chemicals Group	72.0	129 Shamrock Shipping & Trading	3.1
41 IMPAG	180	85 MOGoil	71.2	130 Van Horn, Metz & Co	3.0
42 Atlantic Chemicals Trading	169	86 PROQUIBASA	63.6	131 The Chemical Company	2.9
43 Bufa Chemikalien Group	160	87 Lavollee	63.0	132 Venus Chemicals Group	2.0
44 Grupo RNM	159	88 Wego Chemical Group	61.0		
		89 Manuchar	56.8		

*EMEA sales for Azelis, Brenntag, Univar, IMCD, Nexeo Solutions **DKSH figures are based on industry estimates
NOTE: Sales are by region and may differ from the total sales figure in the main Top 100 listing. Table excludes companies that do not break out sales by geography