

SPECIAL REPORT

TOP 100 CHEMICAL DISTRIBUTORS

EUROPE CHEMICAL DISTRIBUTION LEADERS (2018 SALES)

Company	Sales (\$m)	Company	Sales (\$m)	Company	Sales (\$m)
1 Brenntag*	6,116.4	48 ELTON Group	153.5	95 Kale Kimya	48.0
2 Helm	3,297.0	49 Grolman Group	150.8	96 EMSA Tecnologia Quimica	47.5
3 Univar Solutions*	1,970.0	50 Aceto	150.0	97 Drogas Vilgo	45.0
4 Tricon Energy	1,934.5	51 2M Holdings	149.7	98 UCG (United Chemical Group)	43.5
5 IMCD*	1,561.4	52 Metafrax Trading International	146.6	99 National Chemical	40.8
6 Stockmeyer Holding	1,376.9	53 CellMark Chemicals	142.2	100 A. + E. Fischer-Chemie	38.9
7 Barentz International	1,343.0	54 Rainoldi	137.5	101 WISTEMA	35.5
8 Bleisterfeld	1,281.0	55 Ural	134.6	102 MY-CHEM	34.7
9 Azells	1,068.8	56 Keyser & Mackay	134.0	103 Brugues	33.8
10 Qulmidroga	945.1	57 HARKE Group	133.6	104 Joss Elastomers	32.1
11 OQEMA	939.3	58 Atlantic Chemicals Trading	131.7	105 Sameca	29.2
12 Omya	915.3	59 Nortex	130.2	106 Vlkudha Overseas	29.0
13 TER Group	797.3	60 Selectchemie	130.0	107 Lumar	28.5
14 Caldic	738.9	61 Faravelli	129.2	108 Equillex	23.5
15 Solvadis	625.9	62 ProChema	129.0	109 Lake Chemicals and Minerals	22.1
16 Safic-Alcan	594.2	63 CSC Jaecklechemie	128.3	110 Manuchar	22.0
17 Ravago Chemicals	532.7	64 Tillmanns	127.2	111 WhitChem	20.9
18 Nordmann, Rassmann	477.7	65 Petrochem Middle East	122.7	112 Monarch Chemicals	20.9
19 CG Chemikalien	457.7	66 Group Barcelonesa	117.1	113 Blachem	19.0
20 LEHVOSS Group	387.2	67 Arpadis Benelux	114.0	114 Klaus F. Meyer	18.7
21 Jebesen & Jessen Group	374.6	68 Unipex	110.1	115 Comindex	18.3
22 DKSH Holding**	333.1	69 Algol Chemicals	110.0	116 The White Sea & Baltic Company	17.9
23 Indukern	325.2	70 Penpet Petrochemical Trading	108.8	117 KEMAT	16.6
24 Pluschem EEIG	320.0	71 KH Chemicals	104.7	118 Tecnosintesi	16.3
25 Elgenmann & Veronelli	311.6	72 C.H. Erbsloeh Group	103.3	119 Matrix Chemie	16.0
26 Telko	304.7	73 Staub & Co – Silbermann	103.1	120 DutCH2	15.8
27 KRAHN Chemie	284.1	74 Bodo Moller Chemie	93.8	121 Stort Chemicals	11.5
28 ICC Chemical	278.1	75 Rahn Group	89.0	122 Prakash Chemicals International	10.4
29 KTM	257.0	76 Qulmdis	88.2	123 Megachem	6.2
30 Arkem Kimya	243.4	77 Aegean First Company (AFCO)	85.1	124 LBB Specialties (Includes Charkit Chemical Company & AIC)	5.0
31 Solventis	228.0	78 Wego Chemical Group	85.0	125 The Chemical Company	4.2
32 Donauchem	226.8	79 Ilario Ormezzano	83.1	126 KPL International	4.2
33 Gamma Chimica	222.1	80 Noahs Ark Chemicals	82.5	127 Marubeni Specialty Chemicals	4.0
34 Norkem Holdings	210.4	81 Neo Chemical	80.5	128 Quimtia	4.0
35 ECEM European Chemical Marketing	209.9	82 Chem International	79.1	129 Dakram Materials	4.0
36 HSH Chemie	208.5	83 Cornelius Group	77.3	130 Transmare Chemie	3.2
37 United Trading System (UTS/ETC)	201.0	84 Will & Co	75.6	131 Van Horn, Metz & Co	3.0
38 ChemPartners	196.5	85 Behn Meyer Group	73.3	132 Sea-Land Chemical	2.9
39 Bang & Bonsomer	194.7	86 MOGoil	68.7	133 Sinochem Plastics	2.3
40 Connect Chemicals Group	190.8	87 Novasol Chemicals	67.0	134 Hawkins	2.0
41 Tennants Distribution	187.6	88 Lavollee	63.0	135 Higgs	1.9
42 Grupo RNM	186.8	89 RAI Rakha Al Khaleej International	60.0	136 Protea Chemicals	1.6
43 IMPAG	180.0	90 Proquibasa	56.1	137 Taj Al Mulook	1.4
44 BUFA Chemikalien Group	175.0	91 Ricardo Molina Group	55.5	138 Shamrock Shipping & Trading	1.1
45 Haeflner	168.0	92 Airedale Chemical	50.5	139 Monachem Group	1.1
46 Snetor	168.0	93 PHT International	48.7	140 Astro Chemicals	1.0
47 Thommen-Furler	155.8	94 Same Chemicals	48.5		

*EMEA (Europe, Middle East and Africa) **DKSH figures are based on industry estimates. Europe sales include North America
NOTE: Sales are by region and may differ from the total sales figure in the main Top 100 listing. Table excludes companies that do not break out sales by geography